

## DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

RE: Examination Report of Farmers Mutual Insurance Company of Livingston County for the period ended December 31, 2011

#### <u>ORDER</u>

After full consideration and review of the report of the financial examination of Farmers Mutual Insurance Company of Livingston County for the period ended December 31, 2011, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, John M. Huff, Director, Missouri Department of Insurance, Financial Institutions and Professional Registration pursuant to section 380.061, RSMo [if Part I], or 380.491, RSMo [if Part II], adopt such report. After my consideration and review of such report are incorporated by reference and deemed to be my findings and conclusions to accompany this order.

Based on such findings and conclusions, I hereby ORDER Farmers Mutual Insurance Company of Livingston County to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed in such report: (1) implement, and verify compliance with, each item mentioned in the General Comments and/or Recommendations, if any, section of such report; (2) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions; and (3) submit a signed copy of the minutes of the meeting which reflect a corporate resolution to the effect the Examination Report has been reviewed and accepted.

So ordered, signed and official seal affixed this 27th day of December 2012.

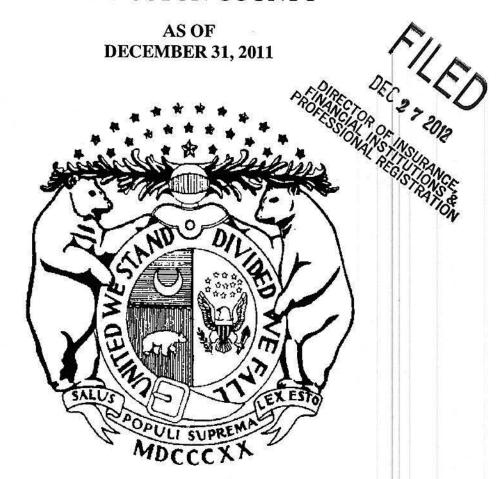
John M. Huff, Director

Department of Insurance, Financial Institutions

and Professional Registration

### REPORT OF THE FINANCIAL EXAMINATION OF

# FARMERS MUTUAL INSURANCE COMPANY OF LIVINGSTON COUNTY



STATE OF MISSOURI

DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

JEFFERSON CITY, MISSOURI

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Honorable John M. Huff, Director Missouri Department of Insurance, Financial Institutions and Professional Registration 301 West High Street, Room 530 Jefferson City, Missouri 65101

Sir:

In accordance with your examination warrant, a full-scope examination has been made of the records, affairs and financial condition of

#### FARMERS MUTUAL INSURANCE COMPANY OF LIVINGSTON COUNTY

hereinafter referred to as such, or as the "Company". The Company's administrative office is located at 821 N. Washington Street, Chillicothe, Missouri 64601, telephone number (660) 646-1700. This examination began on September 17, 2012, and was concluded on September 20, 2012, and is respectfully submitted.

#### SCOPE OF EXAMINATION

#### **Period Covered**

The prior full-scope examination of the Company was made as of December 31, 2006, and was conducted by examiners from the State of Missouri. The current full-scope examination covers the period from January 1, 2007, through December 31, 2011, and was conducted by examiners from the Missouri Department of Insurance, Financial Institutions and Professional Registration (DIFP).

This examination also included material transactions and/or events occurring subsequent to the examination date, which are noted in this report.

#### **Procedures**

This examination was conducted using the guidelines set forth in the Financial Examiners Handbook of the National Association of Insurance Commissioners (NAIC), except where practices, procedures and applicable regulations of the DIFP and statutes of the State of Missouri prevailed.

#### **Comments-Previous Examination Report**

The comments, recommendations, and notes of the previous examination report dated December 31, 2006, are listed below followed by the Company's response and the current examination findings regarding such comments, recommendations and notes.

#### Territory and Plan of Operation

Comment: It was recommended that the Company execute a written contract with its agent that details the business arrangement.

Company Response: The Company has approved and executed an agreement with its agents.

Current Findings: The terms and conditions of the agreement between the Company and its agents are formalized and executed through a written contract.

#### **Accounts and Records**

**Comment:** The Company is directed to ensure the accuracy and completeness of future annual statement filings, review its revenue and expense structure, and submit a business plan to the DIFP.

**Company Response:** The Company has taken steps to ensure the accuracy and completeness of future annual statements, reviewed its revenue and expense structure, and submitted a business plan to the DIFP.

Current Findings: The Company engaged a new CPA firm to prepare the annual statement, performed organizational restructuring to address long-term viability, and submitted a detailed business plan to the DIFP.

#### HISTORY

#### **General**

The Company was originally established in 1889 and incorporated on July 1, 1891. The Company has a Certificate of Authority dated April 15, 2005, and is covered by Sections 380.201 through 380.611 RSMo (Extended Missouri Mutual Companies). The Company's Certificate of Authority is renewed annually.

In 1997, the Company formed the Farmers Mutual Agency of Livingston County, Inc. ("Agency"), a wholly owned subsidiary. The Agency provides members access to lines of coverage not available through the Company.

#### Management

The annual meeting of the Company's members is held on the fourth Tuesday in February at the home office of the Company or at such other place and time as may be designated by the Board of Directors. The Company changed the date of the annual membership meeting during the examination period, but did not amend its Articles of Incorporation to reflect the new date. Special meetings of the members may be called at any time, and shall be called upon petition of one-fourth of the members. Eight members shall constitute a quorum at any membership meeting. Proxy voting is permitted.

The corporate powers of the Company are vested in the Board of Directors, who are elected from the general membership. The Board of Directors consists of seven members, serving staggered, three-year terms. All directors must be policyholders of the Company. The Board of Directors meets approximately every quarter. The President and Secretary/Treasurer are compensated \$325 per meeting, while other Board members receive \$130 per meeting. All Directors are compensated \$50 per each special meeting attended.

Members serving on the Board of Directors as of December 31, 2011, were as follows:

Name and Address Occupation Term
Gordon Jones Farmer/Water District Supervisor 2010 - 2013

7777 LIV 424 Dawn, MO 64638

Kent Bryan Farmer 2010 - 2013

PO Box 83

Mooresville, MO 64664

Mark Miller 13766 LIV 261 Chillicothe, MO 64604	Independent Truck Driver	2008 - 2011
Deane Jacobs	Farmer	2008 - 2011
2617 LIV 277 Chula, MO 64635		
Ora Morris, Jr.	Farmer	2008 - 2011
10545 LIV 525 Chillicothe, MO 64601		32
Jim Figg 23342 LIV 377 Hale, MO 64643	Road & Bridge Supervisor	2009 - 2012
Vernon Norris 21920 Park Street Hale, MO 64643	Retired	2009 - 2012

The Board of Directors appoints for a term of one year, a President, a Vice President, and a Secretary. The Secretary may also serve as the Treasurer when designated by the Board.

The officers of the Company serving at December 31, 2011, were as follows:

Gordon Jones	President
Kent Bryan	Vice-President
Mark Miller	Secretary/Treasurer

#### **Conflict of Interest**

The Company has written conflict of interest procedures for the disclosure of material conflicts of interest or affiliations by its directors and officers. The Company has its directors and officers sign conflict of interest statements on an annual basis, and no potential material conflicts were disclosed.

#### Corporate Records

A review was made of the Articles of Incorporation and the Bylaws of the Company. The minutes of the membership and the Board of Directors' meetings were reviewed for the period under examination. The records and minutes of the Company appear to properly reflect corporate transactions and events.

#### FIDELITY BOND AND OTHER INSURANCE

The Company is a named insured on a fidelity bond providing a limit of liability of \$50,000. The fidelity bond coverage of the Company meets the minimum amount suggested in the guidelines promulgated by the NAIC, which is between \$25,000 and \$50,000 in coverage.

The Company carries liability coverage for their directors and officers with an aggregate limit of \$1,000,000 and a \$5,000 deductible in aggregate for each claim. The Company carries errors and omissions coverage for its agency with an aggregate limit of \$1,000,000 and a \$1,000 deductible in aggregate for each claim. The Company carries property insurance coverage on its home office and contents, as well as business liability and workers compensation insurance.

The insurance coverage appears adequate.

#### **EMPLOYEE BENEFITS**

The Company has two full-time employees. The benefit package offered to employees includes health insurance, paid vacation, and sick leave. The Company appears to have made adequate provisions in the financial statements for these employee benefits.

#### INSURANCE PRODUCTS AND RELATED PRACTICES

#### **Territory and Plan of Operations**

The Company is licensed by the DIFP as an Extended Missouri Mutual Insurance Company operating under Sections 380.201 through 380.611 RSMo. (Extended Missouri Mutual Insurance Companies). The Company is authorized to write fire, wind and liability insurance in all counties in the State of Missouri. The Company writes fire, wind and liability coverage.

The Company's policies are sold by two licensed producers, one independent agent who receives commissions of 15% on new and renewal business and a captive agent who receives commissions of 12.5% on new business and 7.5% on renewal business or every third year of the policy.

#### **Policy Forms and Underwriting Practices**

The Company utilizes AAIS policy forms. The policies are written on a continuous period. Rates are determined by the Board of Directors. Renewal billings are mailed directly to the insured. Inspections are completed by the agent at least every three years. Adjusting of minor claims is performed by the Company Manager and independent adjusters are utilized for other claims.

#### GROWTH AND LOSS EXPERIENCE OF THE COMPANY

	Admitted		Gross	Gross	Investment	Underwriting	Net
	Assets	Liabilities	Premiums	Losses	Income	Income	Income
2011	1,531,158	108,621	294,538	66,308	49,371	(6,404)	59,767
2010	1,476,602	112,924	291,476	144,411	73,435	(93,016)	(3,504)
2009	1,473,357	106,175	281,898	103,485	53,960	(50,094)	23,672
2008	1,457,852	114,342	290,447	227,816	68,159	(105,341)	(19,505)
2007	1,514,132	151,117	311,314	79,898	71,380	(4,569)	81,736

At year-end 2011, 545 policies were in force.

#### REINSURANCE

#### General

The Company's reinsurance premium activity on a direct-written, assumed and ceded basis for the period under examination is shown below:

	2011	2010	2009	2008	2007
Direct	294,538	291,476	281,898	290,447	311,314
Assumed	0	0	0	0	0
Ceded	63,098	79,509	58,157	94,900	101,931
Net	231,440	211,967	223,741	195,547	209,383

#### Assumed

The Company does not assume any business from other insurers.

#### <u>Ceded</u>

The Company has all of its reinsurance through Wisconsin Reinsurance Corporation under a single reinsurance contract for fire, wind, and liability risks.

#### Casualty Quota Share

This contract provides that the Company shall cede 100% of liability risks and premiums to the reinsurer and receive a 25% ceding commission.

#### Property per Risk Excess of Loss

The per risk excess section of the agreement provides that the Company retain the first \$25,000 of each loss, each risk subject to a limit of \$500,000 for each loss occurrence. The premium for this coverage is 14.78% of the Company's net written premium income.

#### Aggregate Excess of Loss

The aggregate excess section of the agreement covers fire and wind risks. The Company's annual aggregate net retention, or attachment point, is based upon a mutually agreed upon percentage of estimated premiums written. The reinsurer is liable for 100% of losses in excess of this retention. The approximate attachment point for 2011 was \$148,435 and the annual premium paid 12.50% of the Company's net written premium income.

The Company is contingently liable for all reinsurance losses ceded to others. This contingent liability would become an actual liability in the event that any assuming reinsurer should fail to perform its obligations under its reinsurance agreement with the Company.

#### ACCOUNTS AND RECORDS

The accounting records are maintained by the Company on an accrual basis. The CPA firm of Harden, Cummins, Moss & Miller, LLC performs an annual audit of the financial statements, prepares the Company's annual statement, and provides tax preparation services for the Company.

#### FINANCIAL STATEMENTS

The following financial statements, with supporting exhibits, present the financial condition of the Company for the period ending December 31, 2011, and the results of operations for the year then ended. Any examination adjustments to the amounts reported in the Annual Statement and/or comments regarding such are made in the "Notes to the Financial Statements," which follow the Financial Statements. (The failure of any column of numbers to add to its respective total is due to rounding or truncation.)

There may have been differences found in the course of this examination, which are not shown in the "Notes to the Financial Statements." These differences were determined to be immaterial, concerning their effect on the financial statements. Therefore, they were communicated to the Company and noted in the workpapers for each individual annual statement item.

#### ANALYSIS OF ASSETS December 31, 2011

Bonds		\$ 955,113	5
Stocks		1,500	0
Mutual Funds		124,652	2
Real Estate		55,682	3
Cash on Deposit		381,978	8
Computer Equipment (Hardware Only)		5,670	0
Interest Due and Accrued		3,558	8
Prepaid Insurance		3,002	2
Total Assets	\$ =	1,531,158	- 8 =
LIABILITIES, SURPLUS AND OTHER FUNDS December 31, 2011			
Losses Unpaid		\$ 1,000	О
Unearned Premium		102,868	3
Payroll Tax Payable		2,732	2
Accrued Expenses		2,021	1
Total Liabilities	\$	108,621	
Guaranty Fund	\$	150,000	)
Other Surplus		1,272,537	7
Total Surplus		1,422,537	7
Total Liabilities and Surplus	\$	1,531,158	3

#### STATEMENT OF INCOME For the Year Ending December 31, 2011

Net Premiums Earned	\$	201,257
Other Insurance Income		8,730
Net Losses & Loss Adjustment Expenses Incurred	Ĭ	(70,546)
Other Underwriting Expenses Incurred	(1	145,845)
Net Underwriting Income (Loss)	\$	(6,404)
Investment Income	\$	49,371
Other Income		16,800
Gross Profit (Loss)		59,767
Federal Income Tax		0
Net Income (Loss)		59,767 =====
CAPITAL AND SURPLUS ACCOUNT		
December 31, 2011		
Policyholders' Surplus, December 31, 2010	\$ 1,	363,678
Net Income (Loss)		59,767
Unrealized Loss on Investment		(908)
Policyholders' Surplus, December 31, 2011	\$ 1,	422,537

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#### NOTES TO THE FINANCIAL STATEMENTS

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#### **EXAMINATION CHANGES**

None

#### GENERAL COMMENTS AND RECOMMENDATIONS

#### Management (Page 3)

On February 9, 2010, the Company changed the date of the annual membership meeting to the fourth Tuesday in February. Pursuant to 380.241 RSMo (Amendment to articles and bylaws, procedure—fee), after the adoption of an amendment to the Articles of Incorporation, a certificate of amendment shall be executed and filed with the Director. It is recommended the Company amend its Articles of Incorporation to properly reflect the date of the annual membership meeting and file and executed certificate of amendment with the Director.

#### SUBSEQUENT EVENTS

None

#### ACKNOWLEDGMENT

The assistance and cooperation extended by the employees of Farmers Mutual Insurance Company of Livingston County during the course of this examination is hereby acknowledged and appreciated.

#### VERIFICATION

State of Missouri )		
County of Cole ) sr		
examination report is true and accurat books, records or other documents of ascertained from the testimony of its o	r that to the best of my knowledge and the and is comprised of only the facts app the company, its agents or other persons afficers or agents or other persons examine the mmendations as the examiners find reason	pearing upon the examined or as ed concerning its
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	Scott L. Rennick MBA, O	CFE
	Financial Examiner	
	Missouri DIFP	and compa
Sworn to and subscribed before me this	18th day of October, 2012.	RLY M. WEBB mission Expires ril 14, 2016 kay County sion #12464070
My commission expires:	J.	P P P P P P P P P P P P P P P P P P P
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**SUPERVISION** 

The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the Financial Condition Examiners Handbook has been confirmed.

Mark Nance CPA, CFE

Audit Manager Missouri DIFP